

Order Entry and Invoicing is in your Hands

PocketBiz S A L E S

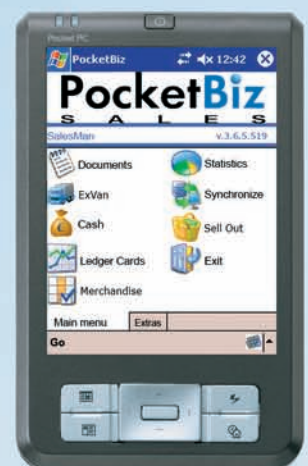
PocketBiz Sales is a mobile application that supports and organizes the sales network of every company. By using portable terminals the salesmen can fulfill their daily tasks when being at the customer as well as to access all the information needed in order to be more efficient in their work.

The application addresses to companies with a sales force team that needs to be on a daily contact with the company's back-office system in order to send orders, such as:

- Distribution and trading companies
- Pharmaceutical companies
- Publishing companies
- Cosmetics companies
- Research Companies

PocketBiz Sales Advantages

- Effective sales management
- Increased salesmen efficiency and productivity
- Reduced operating and SG&A costs
- Elimination of errors
- Improved customer relations
- Direct order entry
- Efficient stock management
- New tools – More information



<http://www.pocketbiz.net>



Possibilities:

Order entry

- Incorporate of discount policies
- Company's warehouse stock management
- Support of customer's item mix
- Order acceptance with customer signature
- Display of customers past orders for a selected period of time

Exvan

- Print invoices using serial port printers
- Discounts per customer / product / payment methods
- ExVan (trucks) stock management
- Adjustable to local Tax Laws

Money

- Cash or check collections
- Print receipts
- Salesman expenses reports

Customer Ledger Card

- Print financial transaction card
- Financial & Balance credit limit
- Display of aging balance

Merchandising

- Categorize company and competition products
- Record prices and offers
- Estimation of the available percentage space of a product on each shelf
- Data entry using barcode scanners
- Shelf photo capture ability
- Detailed reporting for the business administration department

Sales Statistics

- Display statistics by product and customer
- View sales goals per salesman
- Order history in terms of quantities and prices

Sell Out

- "Shop in the Shop" sales recording
- Enter customer returns
- Monitor sales goals by product
- Product inventory on the shelf

Surveys

- Fill in simple / guided survey
- History of surveys by customer
- Detailed reporting

GPS tracking

- Record salesman position
- Record salesman route
- Record time required to complete a route

Contact Elements:

For more information
regarding PocketBiz products, contact
our sales department via phone:
+30 210 2725350, +40 21 3086300
or via e-mail: sales@pocketbiz.net.

For information through internet visit:
<http://www.pocketbiz.net>

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